

# **CASE STUDY**

A specialist logistics company has saved an estimated £50,000 in energy costs after choosing a bespoke battery/ charging solution by Hoppecke Industrial Batteries for its new 26-strong fleet of materials handling trucks.

Part of the Vaillant Group,
TechnoCargo Logistics provides
logistics services to the leading
manufacturer of boilers, heat
pumps and heating systems
along with numerous plumbing
supplies firms. Its distribution
hub in Ripley, Derbyshire,
moves around 5,000 pallets
per day, involving 75 to 100
inbound and outbound lorry
deliveries. Over 12 months, the
facility forwards 1.2 million
items, achieving a 99.98 per
cent accuracy.





# Motive Power: TechnoCargo Logistics makes huge savings with Hoppecke

#### The challenge

Since 2010 Hoppecke has helped to power vital materials handling equipment (MHE) operated by TechnoCargo Logistics. When the time came to update the equipment at its 250,000 sq. ft. facility, seven counterbalance forklifts, five reach trucks, 11 low level order pickers and three powered pallet trucks, supplied by Logisnext Mitsubishi, were brought in to improve operational efficiency.

At the same time, TechnoCargo Logistics opted to work with a new materials handling supplier. However, having enjoyed excellent levels of service and reliability from Hoppecke, and to maximise its new investment, Operations Manager Garry Sheppard insisted that Hoppecke was retained as part of the new MHE contract.

## Hoppecke's solution

TechnoCargo Logistics instructed its equipment supplier to use Hoppecke batteries, as it had found them to be exceptionally efficient over the years.

Under the new contract, Hoppecke supplied a bespoke energy solution incorporating trak uplift air lead-acid batteries and charging system. Trak uplift



air batteries are equipped with a high-quality electrolyte circulation system, which shortens the charging time and so increases battery availability. Since the system effectively prevents the formation of acid stratification by selectively injecting air, there is markedly less stress on the battery compared with other mixing methods.



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#### Major energy cost saving

Key benefits include a reduction in the number of replacement batteries required and a longer battery life. When deployed in conjunction with Hoppecke chargers, trak uplift air batteries are charged gradually and efficiently. Importantly, thanks to the system's fast and intermediate charging capabilities, even demanding 24/7 shift operations can benefit from this kind of solution.

For TechnoCargo Logistics however, the overriding advantage is the energy saving. The business is set to save around £50,000 a year in electricity costs.







## Improved battery changing

As part of the energy solution Hoppecke also installed an upgraded version of its acclaimed MU battery changing system. It is the speed and accuracy of the magnetic removal system that simplifies and speeds up the process of removing batteries from trucks. This, in turn, not only reduces the degree of wear and tear on the equipment, but also further improves the efficiency of the TechnoCargo Logistics operation.

The provision of a bespoke energy system for TechnoCargo Logistics reflects Hoppecke's commitment to delivering the best possible service to its customers through cost-effective solutions tailored to their individual needs.



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